

Message Text

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ACTION EUR-12

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FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 6589

UNCLAS STOCKHOLM 0333

FOR: BIC/OIM: TRAFTON

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: PROCUREMENT FOOD PROCESSING & PACKAGING SHOW

1. REFERENCE FOLLOW-UP REQUEST. FRIGOSCANDIA TRANSPORT AB DECLINES FOR THERMO KING. MR. HASSELGREN SAYS EQUIPMENT IS FOR INSTALLATION VEHICLES ONLY. PREFERS TRANSPORTATION FAIRS.

2. VEKTOR MASKIN AB INTERESTED BUT DECLINES DUE TO LACK OF FINANCIAL SUPPORT BY PRINCIPAL B.M. BUNN CO. AND THEIR EUROPEAN OFFICES.

3. URSCHER LABORATORIES, VALPARAISO, INDIANA 46383 HAS EXPRESSED THEIR INTENTION TO PARTICIPATE AT RECENT VISIT TO THEIR AGENT TARBUR TRADING NORDIC AB. PLEASE CONTACT CHARLES ASHTON OF URSCHER FOR PROCUREMENT IF HE HAS NOT ALREADY CONTACTED YOU. ANOTHER US PRINCIPAL, HOLLYMATIC, HAS ALSO DISCUSSED PARTICIPATION WITH THIS AGENT. WE WILL REPORT DETAILS LATER THIS WEEK REGARDING THIS LATTER LEAD. TARBUR REPRESENTS ADDITIONAL US PRINCIPALS, BUT IS NOT PRESENTLY INTERESTED IN A MULTI-ACCOUNT-AGENT PARTICIPATION.
STRAUSZ-HUPE

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